

On-Premise Reliability, Nationwide Support

DiGiCOR trusted solution for Comcater scalable ICT infrastructure



Company

Comcater



Solution

ICT Infrastructure



Industry

Commercial Kitchen
Equipment

Overview

Comcater, a leading Australian commercial kitchen equipment supplier, turned to DiGiCOR to provide consistent, high-quality on-premise server solutions across all their branches. Over a 20-year partnership, DiGiCOR delivered tailored infrastructure that aligned with Comcater's goals of locality, reliability, and fair pricing—while supporting their avoidance of cloud dependency.



Objectives

- Establish a stable, long-term local supplier of server and IT infrastructure for nationwide branches.
- Continue using on-premise infrastructure, avoiding cloud due to perceived cost and security vulnerabilities.
- Secure competitive pricing, reliability, and up-to-date technology from a trusted Australian partner.



Results

- Became Comcater's preferred supplier for ICT infrastructure nationwide, reinforcing reliability and trust.
- Supported all branches across Australia with solutions that met performance and support expectations.
- Managed continuous technology refreshes, ensuring Comcater update ICT infrastructure

The Challenge

The company was seeking a stable and regular supplier of server solutions to reliably provide the latest IT infrastructure based on their on-premise setup. In addition, they had a strong belief in not integrating into the cloud due to the heavy expense and vulnerabilities of utilising cloud services. The main driving factors for the company were competitive pricing, fairness of dealings, keeping up to date with the latest technologies, reliability, trustworthiness, and locality within Australia. They looked to integrate a supplier of technology solutions into their premises all across Australia. As a company with a nationwide presence, the reliability of the server solution needed to be highly effective and satisfy the main driving factors.

DiGiCOR took the initiative of satisfying the company's business objectives and what they were looking to achieve. Then, we are able to develop a long-term relationship of over 20 years of supplying our DiGiCOR-tailored solution for their successful business operations and growth.



Objectives

- Obtain a stable and regular supplier of server solutions to reliably provide the latest IT infrastructure based on their on-premise set-up
- Not integrating into the cloud due to heavy expense and vulnerabilities of utilising cloud services
- Competitive pricing and fairness of dealings

How DiGiCOR helped

DiGiCOR was able to push forward an optimal solution that the company could fully integrate into their premises to empower business operations. Our solution satisfied the driving factors of a desired supplier and also catered to the performance, scalability, flexibility and compatibility factors. We offered our products and services to perfectly suit their situation upon approaching us, with consideration to business objectives and budget without any sacrifices to quality.

DiGiCOR Custom Solution

- **Switch:** HP Aruba 2930F
- **Server:** DiGiCOR D2242-DS-228-NMDOR
- **Backup:** LTO 8 Tape Backup Drivers
- **UPS:** Powershield Centurion RT 3000VA

The Result

We have been supplying the company with ICT infrastructure for over 13 years. We satisfied their expectations and offered the solutions that they needed as their preferred supplier of IT infrastructure. All of the company's branches across Australia are now supported by DiGiCOR Solutions. We were able to satisfy the requirements of being locally available, offering highly competitive pricing, quick delivery and high-quality support. We consistently kept up with the latest ICT infrastructure technologies to continuously guide, upgrade and refresh the company's technology throughout the long-term relationship. With the core values of DiGiCOR, we were able to create a long-term relationship with the company through our level of high quality of products, services and support.

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About Comcater

Supplying Australia's leading brands such as Woolworths and Red Rooster, Comcater is Australia's leading commercial kitchen equipment supplier that supplies all over the world. Comcater seeks to find and distribute world-class food service equipment to improve and innovate food service in Australia. From humble beginnings to a company that is now 150 staff strong, Comcater's purpose has remained unchanged: to deliver innovative food service solutions to enrich people's lives through sharing great food.



About DiGiCOR

DiGiCOR was founded in 1997 with the goal of becoming a major player in the niche ICT infrastructure market in Australia and New Zealand. Our focus is in providing server, data storage, workstation, networking, edge computing, and IoT solutions. From designing IT infrastructure to deploying the solution, we cover the whole journey for our customers. Traditionally, we were known for Supermicro solutions, but in recent years we have expanded our partnerships to include servers, storage, workstations, and networking from Supermicro, ASUS, Chenbro, Seagate, iXsystems, Hitachi-Vantara, and Juniper Networks.



What can DiGiCOR do for Your Business?

Partner with DiGiCOR for dependable, locally managed server infrastructure.

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